

CASE STUDY:

Business & technology
staffing organisation
Claremont Consulting



CLAREMONT
CONSULTING LTD



BUSINESS ENVIRONMENT

The original home of business and technology staffing organisation Claremont Consulting was a 1970's office on Lehman Street.

Like all small businesses keeping costs down was critical and while their office space was inexpensive, adversely it was also unsuitable for client visitors. Claremont required a more professional working environment with better facilities but wanted to stay relatively close to their existing location.

Their search for new office space in 2009 coincided with the opening of Business Environment's 150 Minorities business centre, which suited Claremont's primary requirement to move in and be up and running from day one.

Located in the very popular and developing area of EC3, 150 Minorities is just yards from the Lloyds Building and the Leadenhall Building (The Cheesegrater). Five years on – Claremont Consulting have quadrupled their workforce and expanded to larger offices within the spacious business centre.

"The serviced office option was the only option we considered" said John Cavalli, Managing Director at Claremont Consulting.

"We were wary of signing up to a traditional office space lease in case something went wrong or if we needed to expand. Flexibility was and still is key!"

Business Environment offer a range of award-winning office space solutions tailored for businesses of all sizes. Cost-effective and all-inclusive pricing aims to eliminate hidden costs allowing businesses to budget precisely.

"When we moved in to Minorities we were a 6 man team in an 8 person office" continued John. "We have since expanded to 26 members of staff in a 28 desk office. We have a small partitioned meeting room area but for formal gatherings or client meetings we use &Meetings (www.andmeetings.com) meeting rooms within the business centre.

"At one point we needed to upgrade to larger space but at the time Minorities hadn't the capacity to accommodate us. We looked elsewhere, including the Gherkin, but the agents would not commit on costs.



Coincidentally and fortunately for us, another Minorities tenant moved out, freeing up space for Claremont to relocate within the building."

"The biggest surprise about serviced offices for us has been the high standard of maintenance, cleanliness and décor, but what is really important to Claremont is that Business Environment commit to costs and unlike competitors there are no hidden extras."

Transparency is vital and Claremont would avoid any supplier who is not transparent with its pricing. The small print is important."

Claremont Consulting was formed in October 2002. It is an experienced and innovative Business and Technology staffing organisation with a team of consultants who are highly specialised in the UK and International recruitment industries. With offices in London, Hong Kong and Singapore Claremont also has partnership agreements in place in the U.S.A and Australia.

www.claremontconsulting.co.uk

BUILDING THE BUSINESS LIFESTYLE **EVERYONE** WANTS



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